





# POWER COMMUNICATION & MARKETING

Martha DeClerq PR & Marketing Coordinator 2019-2021

Master Director York Harmony Chorus

# PR & Marketing Team



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Regional Management Team
PR & Marketing Coordinator



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Facebook & Instagram



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# Public Relations (PR) VS Marketing

**Public Relations** is the practice of understanding the purpose of an organization (your chorus) and its relationships within society. It is the planned and sustained activity of engagement between these two parties to influence behavior change, and build mutual understanding and trust.

*Marketing* is the process of interesting potential customers (members) and clients in your products and/or services. The key word in this marketing definition is "process"; marketing involves researching, promoting, selling, and distributing your products or services.

**The main difference?** Marketing is focused on promoting and selling a specific product, whereas PR is focused on maintaining a positive reputation for a company as a whole.



# Designing a Logo.....

- YOUNG WOMEN CAPPAGE INTERNATIONAL
- □ Understand why you need a logo, what's the purpose?
- Define your brand identity, who are you?
- Find inspiration for your design.
- Research your competition, choruses, other musical organizations...
- □ Choose your design style.
- Pay attention to colour.
- Choose the right typography (typeface, point size, line length, linespacing, letter spacing).
- Communicate with your designer.
- Evaluate your logo options.
- Integrate your design into your brand.

































# Graphic Basics

COLOUR Line TEXTURE THAPE SCALE value space

Not only does color have a big effect on the overall aesthetics of your design, color can evoke strong reactions in people. Red, for instance, is an intense color, used to convey energy, passion, and action; on the other hand, yellow can convey happiness, and blue peacefulness.

Line

It seems simple, but a well-placed line can make or break a design. Are your lines straight and gridded? Hand-drawn and squiggly? Off centered? Diagonal? All of these things affect aesthetic and overall feeling. HAPE

Like color, shapes can also convey moods in design. Angular shapes like squares and triangles are often seen as more agressive where smooth curves are more "passive. Squares are familiar and stable, where circles convey a feeling of peace.

SCALE

Scale in design is how one element relates to another. Size is how big each element actually is (the actual dimensions on the page). You can't have one without the other, and both contribute to which parts of the design are most focal.

Submitted by Jen Febel



#### space

Often called "blank space" or "white space," this element is crucial in design. Space allows the eye to relax, and take in the other aspects of the page. A design with no space is overwhelming and incredibly busy, so it is crucial to give your viewer enough space.

#### TEXTURE

The world is full of varying textures, and people are very familiar with this. Adding texture to your designs brings a sense of realism to your work that helps your viewer connect with your piece. Texture helps create unique work, and can bring your design to the next level.

COLOUR Line TEXTURE

HAPE SCALE

space value

### value

Otherwise known as the lightness or darkness of the color (you might refer to value as "shade"), value can be a great tool to create focal points in designs and make your visuals more cohesive. Lighter spectrum values can give a subdued feel, where darker values can seem ominous. Pairing light and dark values in one design can create a striking contrast.

# A note about using photos

Resolution is important when using photos in your design!

Never use images that are fuzzy or pixelated as it looks unprofessional and confuses the eye.



#### Resources

To create designs for Social Media

To create flyers
 PowerPoint, Adobe Software

Free fonts dafont.com

Stock Photography
 Pixabay, Stockvault, Pexels

E-blasts and E-Newsletters
 Mail Chimp

SurveysSurvey Monkey

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### Tips for Creating Effective Flyers/Promo

- Create a catchy headline or title.
- Use colorful or striking graphics.
- Limit your fonts choices to two three choices
- Photos.... Use high resolution photos no blurry or jagged photos.
- Incorporate your logo with the design
- Focus on the benefits of your product or service. Keep your content brief
- Communicate to your target market in their language
- Use compelling testimonials and case studies.
- Organize your page with boxes, borders, and areas of contrasting colors. ...
- Make your points easily identifiable. ...
- Create a call to action what do they do next.. Call, Email, Register??
- Include your contact information (Website, Facebook, Instagram)
- Don't get too complicated.



Questions? Contact Susann McKinley: susann.mckinley@yahoo.com



# Promotional Flyers/Promo











Come Sing With Us!! Eastside

- + January 14th 7pm
- + Register @ eastsideharmony.org
- + Or email info@eastsideharmony.org

Mony

SING THOSE BLUES

BYTOWN BEAT NEW MEMBER NIGHT Tonight



The Heartland Singers is doing a bottle drive to support Distress Centre of Haltoni 1 will collect your

THE HEARTLAND SINGERS

empties from youl Sat Oct 17th/Sun Oct 18th Message me for details!

All proceeds support Distress Centre of Halton For more information about Distress Centre of Halton go to dchalton.ca

#### VIRTUAL OPEN HOUSE

Come visit the Bay of Quinte Chorus!

Monday 19 April 2021, 7-8pm

Zoom Meeting: https://us02web.zoom.us/j/85179916233?pwd=cG1QYjJsbXJwRXIHQ1dQa05IWmJSQT09

The Bay of Quinte Chorus sings barbershop style music in four-part a cappella harmony. We meet virtually on Monday evenings and welcome women of all singing skill and musical experience. This Open House will provide information and give a taste of what it is like to be part of a Sweet Adelines International chorus.

https://www.facebook.com/BayofQuinteChoru







Find friends. Find fun. Find community. Come visit us!





#### **FRIDAY JULY 9TH & 10TH, 2021**

7:00pm - 9:00pm EDT / 10:00am - 12:00pm EDT

During this FREE and instruction online experience, you will receive expert instruction from RAI faculty who will guide you in the learning of "finalitow" by Lady Gaga/Brailier Cooper-A Star is Born, followed by the creation of an audio/video recording that will be compiled together into a full Virtual Chorus. The final video will be yours to share with friends, family and on social models akturicly session will feature special guests, The Ladde quarter!

Click here to register online today!







SAY HELLO TO YOUR NEW REGIONAL MANAGMENT TEAM FOR 2021-2022!







# Social Media Marketing with Meaghan DeClerq

#### Know your Target Audience

- Is this page for your chorus/ fans, potential members
- What are your demographics
- Who is this social media for ...you....your followers?
- Be conscious on who follows you. Don't over-post.

#### Ideas for Posting:

- Showcasing you, what you are doing?
- Rehearsals on Zoom
- Fundraisers
- Shows, Performance Videos,
- Chorus Historical Photos





# Overall Social Media Tips:

- 1. Check your Facebook Insights Analytics, what is getting traffic and what is not.
- 2. Schedule posts in advance It's a huge stress reliever.
- 3. Have your members share your posts, not only share but comment.
- 4. Pick one or two social media platforms to focus on at first. Start with Facebook, Instagram, then move to Twitter,
- 5. Use your members strengths. (photographs, graphic designers, editors, word smiths)
- 6.Don't be afraid to boost your posts or create a Facebook ad.
- 7. Like and Tag "Lake Ontario Region 16 Sweet Adelines" and "Sweet Adelines International" on Facebook





# Trending Social Media Sites



Facebook is one of the most widely used apps in the world. There are <u>2.41 billion</u> monthly active users. Facebook is the primary platform to connect with a broad audience in one place. Facebook is used by millions of users where people can share their views, images, videos, etc.

This application is very authentic as it provides the privacy option in the setting where users can make the account private or public. Facebook has another child app called 'messenger'.



Messenger is used for chatting with other users. The app helps to share messages, photos, and videos with your friends and family without a login on the Facebook account.



**YouTube** is a video hosting service. There are 2 billion monthly active members. YouTube comes with enhanced features. It is compatible with ios and android. This app allows the user to upload, view, share, rate, report, and comment on the video.

YouTube has content for any age group which generates videos according to the interest of the person.



**Instagram** is the app that has become a sensation these days. There are <u>1 million</u> people connected on Instagram across the globe. Amongst all, Instagram has unique features which provide two types of account to its members.

One is a private account in which you can make friends of your own choice. The second one is the business account, users can promote the brand, profile or anything visitors want in the profile.

On Instagram, visitors can share images, videos, live videos, stories. Recently it adds the new feature that is IGTV that supports long videos.



**TikTok** is the latest video sharing social network. TikTok is rising day by day. It was the world's most downloaded app in 2018. There are <u>550 million</u> active users on TikTok.

It can record the video for 60 seconds and add music with special effects with the edit feature. This application is the most popular worldwide.

TikTok helps to promote the business online by sharing small advertisements. By adding some filters and effects, the user can create the video more effectively that makes the big difference in the promotional video.

https://www.tiktok.com/@barbershopharmony?lang=en



**Twitter** is the real-time microblogging website on social networking app. The message is known as tweets where registered users can tweet, and unregistered visitors can read the tweets. Twitter has <u>330 million</u> users.

Twitter is the ideal social media platform for the best customer services. Users can choose to read the tweet of your interest like sports, news, entertainment etc.



**Snapchat** app has <u>314 million</u> users. Snapchat is a multimedia messaging app where users can do instant messaging, video chat, share videos, etc.

In this, the end-user can send the video and image along with the message.

#### **Few Other Sites**

LinkedIn - Used for professional messaging

WeChat - All in one messaging platform

Reddit - A network of communities based on similar interests.

More discussion based

Clubhouse - Drop in audio only, live podcasts, invitational site



### Creating more Traffic through Hashtags

A **hashtag** is a word or keyword phrase preceded by a hash, also known as the pound sign (#). It's used within a post on **social media** to help those who may be interested in your topic to be able to find it when they search for a keyword or particular **hashtag**.

#### **GREAT Reasons to Use Hashtags:**

- 1. Hashtags simplify the process-Searching a hashtag pulls results for each post using that hashtag. Using a hashtag helps you reach your target audience, and likewise makes it easier for other to find your information.
- 2. They compel an action-When a user sees a post that is of interest, they will likely spend time looking through content brought up by the hashtag.
- 3. Hashtags are being used by more and more platforms, impacting the amount of information put directly in front of social media users.
- 4. They reward the Hashtags make finding information easier for social media users. A unique hashtag makes your message stand out to the users who ding the hashtag valuable.





# #hashtag # cheatsheet

#### Primary Region 16 Tags (choose1)

#sairegion16

#Region16Chorus

#Region16Quartet

#### Add your geographic location

**#YHCsings** 

**#BBCsings** 

**#OSCsings** 

#Region16sings

**#CSCsings** 

**#YHCEastGwillimbury** 

#### Add a SAI Tag

**#SweetAdelines** 

#SweetAds75

#LifeOnAHighnote





#### Choose additional tags that tie into your content and message

#R16inHarmony #Singwithus

#BarbershopSingers #ZoomRehearsals

#barbershop #TogetherinSong

#acappella #Sing

#ChoirLife #Community

#HarmonyTogether #Lovesinging

Be creative in your hashtags .....











https://sweetadelines.com/resources/marketing-materials









# Marketing Strategies

- 1. Find out who and where your prospects come from
- 2. Don't ignore existing prospect while trying to make new ones
- 3. Decide on your Social media marketing platforms

  Facebook, Facebook Ads, Instagram, Tik Tok, Blogs, other musical organizations, sponsors etc.
- 4. Focus on creating compelling non-musical content
- 5. Send your chorus information to blogs, organizations and press outlets
- 6. Create and/or update your own website on a regular basis. Always add new projects you are involved in.
- 7. Set a schedule when you are going to start your plan, when everything is to be completed. Don't inundate your platforms, have a plan.
- 8. Keep analyzing what is working and what is not....
- 9. Learn from everything you do.....



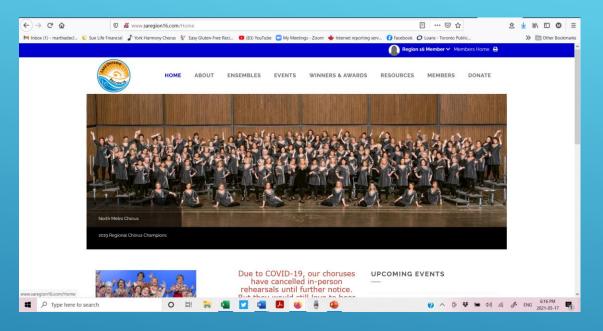


# Exciting News ..... With Vanessa Echlin Coming Soon .....PR & Marketing Page on the Regional Website

- 1. Info graph/picture of what each social media apps do and what they are best to market
- 2. Social media coordinator job description what is needed to make the job effective.
- 3. COVID 19 Interest Story and Press Release
- 4. Benefit of singing info image to be made.
- 5. Sample flyer dimensions
- 6. Sample graphic for social media with dimensions
- 7. Ppi vs dpi info graph
- 8. Canadian and United States Flags
- 9. Regional Logos various versions



## Lake Ontario Region 16 Website



http://www.saregion16.com/Home

http://www.saregion16.com/dbpage.php?pg=membersonly

Facebook Marketing Group - https://www.facebook.com/groups/r16marketing/



